



CHI NEWS

Volume I, Issue III

September 2005

A TRIBUTE TO DEANNA!

Deanna Sudweeks (right) is known in the U.S. as the "Grandmother of the Chi Machine." Over 8 years ago, Deanna got a hold of the vision that everyone in America needed a Chi Machine. She used her energy and creative talents and developed a videotape and an audiotape.

In the past 8 years, nearly 100,000 audiotapes of "The Chi Machine & It's Amazing Results" have flooded the U.S. and Canada. Deanna has now given permission to have the audiotape converted into CDs.

Many of us, in our early days with HTE, used this audiotape to build our business. In the past 7 years, audiotapes have given way to CDs. We feel now is a good time to start flooding the U.S. and Canada with CDs again.

Thanks to Deanna's creative talents, we can continue building our business with the best!

- Bob Nelson, El Presidente

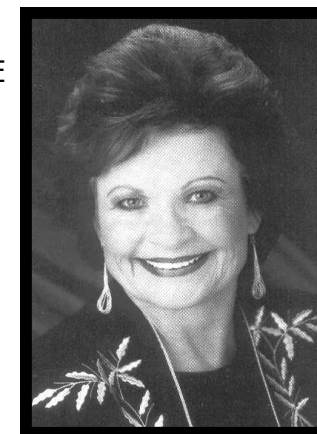
CORRECTION

In our last issue, when referencing the frequency of the Electro Reflex Energizer (ERE), we mistakenly used the term "megahertz" referring to the frequency that the machine gives off. The correct unit of measurement is "hertz", not megahertz. Our apologies for any confusion this may have caused. - Connie Stoner connie.stoner@comcast.net

HOW TO BUILD YOUR HTE BUSINESS

To develop your HTE Chi Machine business market, a "passion" for your products is a must! An attitude of "I love what I'm doing and doing what I love" creates momentum in building your business. Energy follows thought, so create your reality. Make sure all of your thoughts are positive and productive. The key to increasing one's income is duplication. It's easier to duplicate someone who is happy, positive and smiling! I've always been taught, "A smile is the most important thing you wear!"

To build your business, make a list of people you really care about. Include phone numbers and addresses. Contact this "warm market" first. I take a low-key, light-hearted approach so everyone I approach feels at ease and comfortable. It is my desire that they feel my sincere interest in oxygenating their body. I share what benefits they may experience so they can recognize what will fulfill their needs. I can duplicate myself by giving them educational materials such as audiotapes, videotapes, literature, and educational materials. Each person always asks him or herself, "what's in this for me?" If they have enough educational information, they can



Deanna Sudweeks

make a positive decision. Educational tools are your power of persuasion.

Several times a day I say, "I'm looking for those who are looking for what I have to share." Then, when someone calls, drops in, or comes into my life, I ask myself, "How will one of these products help or benefit this person?" I share my own testimonials

about the benefit of these products. I give them the opportunity to try HTE's life-changing products, and then I offer them the business opportunity.

It is so rewarding to hear all of the wonderful testimonies of family and friends just because I cared enough to share the products. Everyday is a payday when sharing the Chi Machine and HotHouse. The more Chi Machines being used, the more success people will have and share with other people. It's only a matter of time before your income increases to the degree of your Caring and Sharing. I get great satisfaction from helping others have a better quality of life as naturally as possible. The HTE company makes it possible to help others to gain a better quality of life, physically, emotionally and financially. Thank you HTEUSA!

- Deanna Sudweeks
President Level

CD's will not last!
postage! HURRY! These
for just \$1.50 each plus
Nelson @ 651-483-9785
763-425-1699 or Bob
from Jeff Kowalski @
CD's are now available
"Its Amazing Results"
"The Chi Machine and
"Chi Talk Radio" and

CHI NEWS
St. Croix Valley Wellness Center
15226 W. Freeway Dr.
Forest Lake, MN 55025
Phone: 651-483-9785
Fax: 651-483-9781



PERMIT NO. 2100
ST PAUL, MN
U.S. POSTAGE PAID
STANDARD
PRESORTED

NEW CD'S NOW AVAILABLE!!



Both Deanna Sudweeks and Jo Mitts have agreed to make their CD's available to build your business.

Deanna's one hour long "Chi Machine and Its Amazing

Results" has helped many of us build our business. Stories, stories, and more stories!

Jo Mitts and the 40 minute long "Chi Talk Radio" was developed when Jo was asked to share her story about the Chi Machine on a local radio station in New Orleans.

Super! Call in testimonies add a lot of credibility to your business!



IN THIS ISSUE:	
A Tribute to Deanna Sudweeks	1
How to Build Your HTE Business	1
Correction Notice	1
Alzheimer's & The Chi Machine	2
Massage Therapists Testimonials	2
Sports Injuries	2
Conference Calls	3
President Jo Mitts Shares Her Story	3
New CD's Now Available!!	4

Congratulations to Marlis Fraser of Golden Valley, MN for being chosen as the Winner of an ERE in August!





ALZHEIMERS & THE CHI MACHINE

My husband has had Alzheimer's for 13 years. In the past year he has had little mini strokes. He went from having good balance and good walking ability to having none at all.

One morning he was particularly ill. His color was gray, he couldn't walk and was almost non-responsive. My care giver and I were looking at him and she was thinking how she could raise his oxygen level as he was not able to walk. She then remembered the Chi Machine. He was sitting in a chair and we took off his slippers, put his feet on the machine and set it for 5 minutes.

Before our very eyes his cheeks turned pink, the paleness left and he has been better and better every day. He now walks fine and has had no more episodes. The Chi Machine is like a miracle for him and me. We keep him on it for 10 minutes twice a day now. He is so much happier than before, more like his old self. Thank you so much.

- Bev, Portland, Oregon

TESTIMONIES FROM MASSAGE THERAPISTS

"Prior to a session, I have my client spend anywhere from 2-5 minutes on my Chi Machine. I encourage them to remain still after the machine shuts off until I come to get them. Calming music is playing in the background to add to their relaxation. I find this helps them relax and get prepared for the work ahead which is always more effective since they are already in a more calmative state."

- Sally Wimberly, Massage Therapist/Reflexologist, Fayetteville, AR

"I have been very impressed with the results from the Chi Machine in use with myself and my family, so much so that I am going to be using it with clients in massage practice. I work in conjunction with two chiropractors that are open to this treatment and we are expecting great results."

- Brian Beard, RMT, PEHA, NCBMTB, Registered Massage Therapist, LaCrosse, WI

"When I use the Chi Machine it takes my hip pain and the stress away. It improves my insomnia and I am so happy because I had an ankle pain and now it's gone. I am using the Chi Machine in my clinic to align the hip and column, and also to improve the energetic fluid as well as to stabilize with the Chi."

- Dr. Rosalba Libertato, Massage therapist & Nutritional Consultant, Choung Gui Nutrition Center, Chicago, IL 60629



SPORTS INJURIES

I have had my share of sports injuries so I know how long it takes to recover from each injury.

My latest was some severed and torn shoulder muscles from a hockey injury. I had the same surgery 6 years ago on my other shoulder from a Rodeo accident, however at that time I did not know the power of the Hot House and Far Infrared Therapy.



After 4 hours of reconstructive surgery, they sent me home and I was told ice my shoulder for 2-3 days. Instead I iced for 2-3 hours and then started using the infrared dome 2-3 hours per day. I also double dosed on Back to Nature nutrients and hit the enzymes, antioxidants and liquid aloe.

I went back to see my doctor to have the stitches taken out. He was surprised that

I was only using half the dose of pain meds he recommended. After 10 days, I was off the pain medication. The doctor informed me that most of his patients take double what I was taking for 30 days. My therapist was also surprised to see the range of movement I had at just two weeks. I went back to playing hockey at 6 weeks. Other players were surprised as some of them had been out 4-6 months with the same injury.

I used both the Chi Machine and the Hot House during my recovery. It's now going into my 7th week and my doctor told me he won't need to see me anymore. When he walked in to see me, he smiled told me that I was a healer (that I recover quickly). Grateful to God and HTE I am.

- Bob Nelson, Saint Paul, MN



PRESIDENT JO MITTS SHARES HER STORY ON CHI TALK RADIO

I have had poor circulation in my lower legs and feet my whole life.

It didn't stop me from participation in every activity possible lower legs and feet my whole life. It didn't stop me from participation in every activity possible growing up and becoming avid walker as an adult. But I always had achy legs, cold feet and purplish toes throughout my 24 years of teaching. Looking back, I don't know how I did it! Now, because of the Chi Machine, all of that has changed-and I have pink toes! My energy level and immune system have dramatically improved.

I first got on the Chi Machine for 3 minutes; and when I got up I said, "Wow!" That was probably the first time I got an adequate amount of circulation through my lower legs. I immediately called my mother, Pinkie, because I hoped it would help her too. In 1996 she had a brain tumor the size of a baseball removed. While the surgeons were prepping her for surgery, they discovered she had congestive heart failure and atrial fibrillation. She had been misdiagnosed with Alzheimer's and overmedicated.

Mama survived the surgery, but two weeks later blood clots destroyed a whole lung and half the other. The doctors said it was a miracle she survived and that her brain, heart and lung cells could not rejuvenate. For four long years her personality seemed gone, and her quality of life was greatly diminished. She was also diagnosed with diabetes. She couldn't

drive and became dependent on others for just about everything. My sister Chandler became her primary caregiver.



The week after I got my Chi Machine, I brought it to our family vacation at Gulf Shores, Alabama. We put Mama on the Chi Machine for one minute the first day and for a minute and a half the next. The second day she took a walk down to the beach! It was incredible! A week later she was walking around the grocery store without using the motorized cart!

After eight months of using the Chi Machine, Mama's personality came back and her health improved dramatically. Mama's neurosurgeon

was totally amazed and gave her permission to drive. We never dreamed she would be able to drive again!

After using the Chi Machine for a year, her cardiologist told us Mama did not have congestive heart failure anymore-who ever heard of that! Her lungs are now normal, and she does water aerobics for exercise and uses the Chi Machine for 12 minutes twice a day. Mama's doctor took her off the diabetes medication because watching her diet and using the Chi Machine daily keep her blood sugar under control. My mother has her life back because of the Chi Machine!

I whole-heartedly believe that everyone needs a Chi Machine. The secret to my success is that I love my Chi Machine and I let everyone know it.

- Jo Mitts, President, New Orleans, LA
See Page 4 for Jo's CD information!

Join our remaining 2005 Chi Workshops on September 10, October 1, November 12, December 3 Only \$10.00! (Lunch and training material is included!) Located in the Mermaid Convention Center County Road "H" and County Road 10, New Brighton, MN. For directions to the Mermaid call 763-786-2000. To Pre-Register Call Jeff Kowalski @ 763-425-1699 or Bob Nelson @ 651-271-5704.

Weekly Conference Call

The first Wednesday of every month is called Testimonial Night. Listen in and record!

President's Level Delores Mischleau hosts her Conference Calls every Wednesday evening starting at 9:00 p.m. (CST) with special guests who share what they know. Call:

212-461-5800 and enter PIN# 1879

Here are the correct conference call numbers. The past newsletters had the wrong numbers listed! (Sorry!):

Recorded Conference Calls 24/7:

Jeff Kowalski and Connie Stoner "Understanding the ERE" 212-461-2908

Jeff Kowalski "Compensation Plan & Marketing Strategy" 212-461-2530

Dr. Robert McClintock and Dr. John Tate "Understanding Far Infrared" 212-461-2914

Dr. Jan Kirschner "Imitation Machines" 212-461-2893

Dr. Nathan Lipton "The Science & Business of Chi" 212-461-2531

Jason Derkevics "Building Value & Overcoming Objections" 212-461-2810

Please note that all of these lessons are playable on the website (www.hteamerica.com) in the "Marketing Corner." You can listen to them from the computer, and save on your long distance charges!